

The graphic features a blue background with a photograph of hands shaking. The letters 'S', 'M', and 'E' are placed in separate colored boxes (blue, green, and orange) above the 'GROWTH' text. The 'GROWTH' text is large and white, positioned over the right side of the image. The hands shaking is visible in the lower half of the image.

# S

# M

# E

# GROWTH

- Do you need support, advice or training to help your business succeed?
- Are you facing barriers to business growth that seem too difficult?
- Would a small grant help to develop your business in a specific way?

**A new project to support start-ups and SMEs in Swindon and Wiltshire**

# S M E GROWTH

SME Growth is being delivered by Swindon and Wiltshire councils, and coordinated by The Enterprise Network (TEN), a Wiltshire Council initiative to nurture new and growing businesses in Swindon and Wiltshire.

Free, bespoke advice and support to individuals who wish to start a business and existing businesses who are looking to grow.

- 12 hours of business support
- Intensive & bespoke to your business
- Match funded grants - £2-£10K

*Helping businesses  
grow and succeed in  
Swindon and Wiltshire*





**151 Businesses  
Supported**



**1 to 120+ employees**

**Diverse Business  
Types  
&  
Broad  
Spread of  
Locations**



**Alumni Network**

### **Nautoguide Ltd**

We were a little cynical at first but the sessions....very quickly exposed where we were going wrong in our quest to grow and how we should correct this. **In a mere 12 hours they've helped shape our future plans and strategy.**

### **Biscotti Studio Ltd**

**The 12 hours I have received have been invaluable.** The workshops were excellent; great content, advice and delivery and I came away full of information and inspiration.

### **MakeltSticky**

Our Business Advisor has been incredibly helpful in **guiding us towards a more focussed proposition for our company** and our offering.

### **Simon Lucas Bridge Supplies**

Very helpful. I feel **we have a clear way to put together a plan for 12 months** and 3 years. Thank you - it's been fun and engaging.

Y1

17 Grants Awarded

Project Value : £335K

Grants : £133K



Y2 *to date*

11 Grants Awarded

Project Value : £183K

Grants : £85K



**“It’s difficult to overstate the value of the mentoring we’ve had”**

*Greg Shakeshaft - AquaDam*

## SME Growth Business Support

- Initial diagnostic meeting with European Business Development Manager
- Business Challenge: intensive support required over a short period in order to define & understand impact of manufacturing in UK rather
- Outcome: Four 1-2-1 mentoring sessions & support with grant application



# AQUA DAM

## SME Growth Grant

- Purchase containers & raw materials
- Set up production of Wiltshire manufactured temporary dams
- £13K project £8.5K grant
- Completed in time to secure Danish Government order
- Future: Larger manufacturing space + employment



**“It’s fair to say the SME Growth Grant facilitated all elements of the process aside from the final sale”**

*Greg Shakeshaft - AquaDam*



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